



# Visions

May 2010

*A Publication of CPU Medical Management Systems*

## CPU 2010 Holiday Schedule

*Our offices will be closed during the following holiday periods:*

**Memorial Day**  
May 31

**Independence Day**  
July 5

**Labor Day**  
September 6

**Thanksgiving**  
November 25

**Day after Thanksgiving**  
November 26

**Employee Holiday Luncheon**  
December 17  
11 am - 2 pm

**Christmas Holiday**  
December 24

**December 31**  
6 am – 3 pm Support

## New 2010 CPU University Classes

Topic	Description	Date
Contract File	Creating and maintaining the Contract file, including uploading fee schedules.	5/19/2010
Query Tutorial	Creating queries - How do I get started?	6/16/2010
Account History/Claims Management	Navigating account history and claims management.	7/21/2010
Hospital Data Capture	HDC - Set up, file uploads, working files, and posting files in 7.0	8/18/2010
Reports Facts	Navigating the MED/FM reports.	9/15/2010
Open Item Payment Entry	Open Item Payment Entry - What's new in 7.0?	10/20/2010
Collections and Refunds	Collections and Refunds - What's new in 7.0?	11/17/2010

\*\* This schedule is subject to change at CPU's discretion.

CPU University is a free monthly education opportunity offered the third Wednesday of every month to help reinforce your knowledge of MED/FM and share ideas with other users over the Internet.

CPU offers both a morning and an afternoon session of CPU University. If the session is already full you will be placed on a wait list and notified if there are any cancellations.

Please wait to enroll until you receive the monthly CPU University reminder email, as clients may not register more than 30 days in advance for any CPU University class.



**Message from Eric Sellers** – Senior VP of the Technology Services division of MED3000

Greetings from the new, old guy! I am Eric Sellers, Senior VP of the Technology Services division of MED3000. I am an old practice management veteran who was an original employee/shareholder of Medic Computer Systems (became Misys Healthcare and now AllScripts). I was there for 22 years until my retirement in 2004. During that time I served as Manager of Training, VP of Hotline & Technical Support, VP of Client Services, VP of Client Sales and VP of Enterprise Systems. I guess I should be considered a generalist or just a glutton for punishment. Either way I have a broad level of experience in this industry and could not resist returning when MED3000 called.

I joined the MED3000 family in September of 2009 to work with my friend and long time colleague Tom Skelton. I am sorry to say that Tom has moved on but simultaneously am excited to assume his responsibilities.

I look forward to working with everyone at CPU and pledge that we will continue to enhance our service and product offerings to bring more value to you, our clients. In that regard, I am pleased to announce what many of you who attended our user conference already know: Provider Support Services, LLC (PSS) in Montana has signed an agreement to become our first MED/FM client to deploy InteGreat EHR, our integrated Electronic Health Record.

I hope to meet many of you and appreciate all that you do to make us better.

Thank you.

## MC Corner

The entire MED/MC team would like to thank our clients who joined us in March at our annual User Group Meeting. Your input and participation is what helps keep our staff and our product up to date on what's happening in the Managed Care arena.

The User Group Meeting allowed our team to present our plan for the ANSI 5010 EDI changes as well as get input from clients as to their own internal timelines. The MED/MC group will continue to publish updates to our plan and advise our clients on our progress.

The ideas that we receive from our clients at the User Group Meeting allow us to make the system better for you. One of the suggestions at our meeting was to modify the Referral process, specifically the Global referral capability. There is now capability in this function to include or exclude providers on a selected referral. This was recently added to the live ASP system and will be available to our System clients in the next upgrade. This enhancement was refined and ultimately programmed as a result of your User Group participation. Should you have any questions regarding this new enhancement, please contact MED/MC Support.

## Look for CPU at These Events!

Look for CPU representatives at the following events:

[RBMA 2010 Radiology Summit](#)

May 23-26 2010: Colorado Springs, CO

[HBMA FALL ANNUAL CONFERENCE](#)

September 12 - September 14, 2010: St. Louis, MO

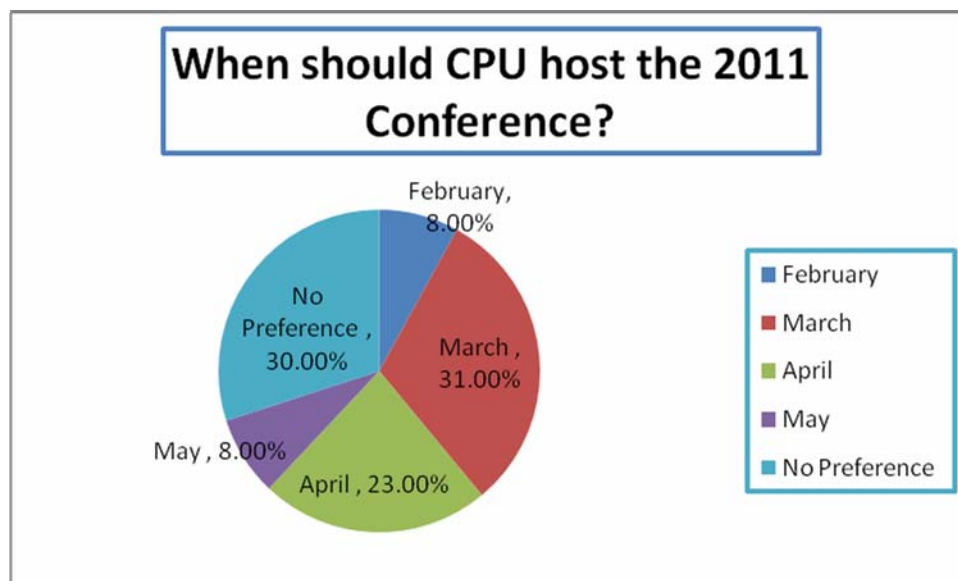
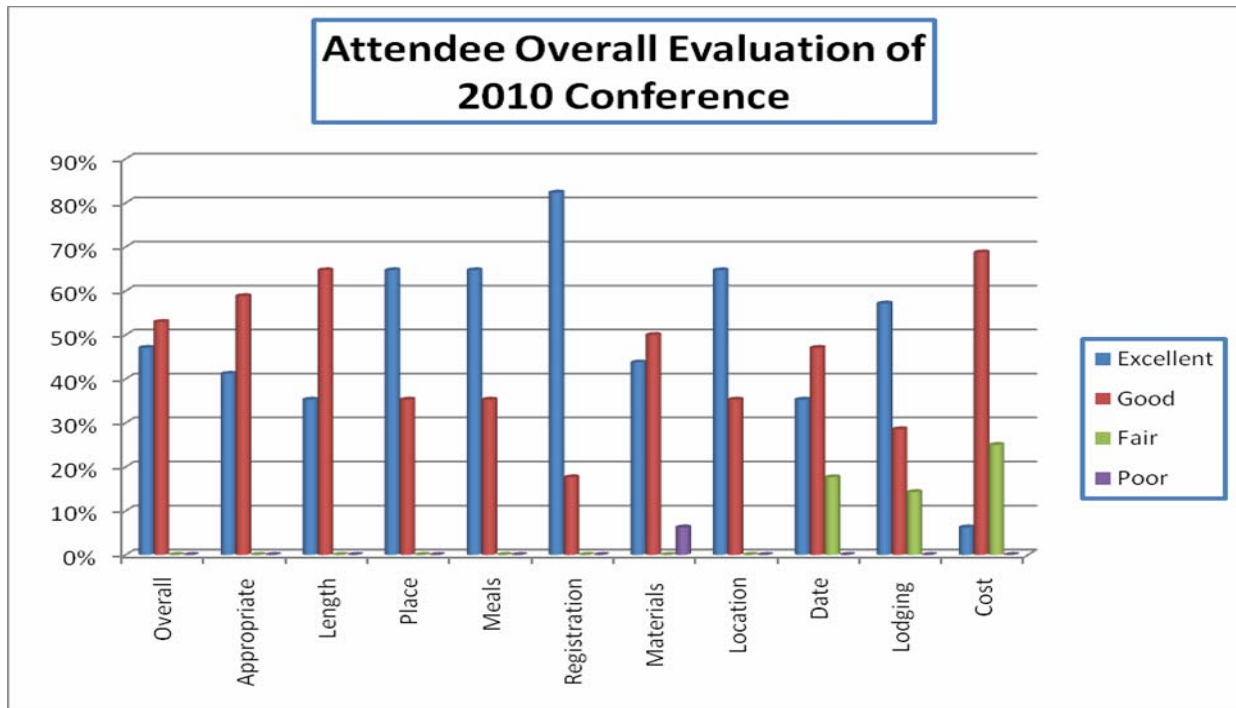
[RBMA 2010 Fall Educational Conference](#)

September 26-29, 2010: Austin, TX

For more information about these conferences, please contact our sales team at [sales@cpumms.com](mailto:sales@cpumms.com).

## 2010 Annual Users Conference Evaluation Results

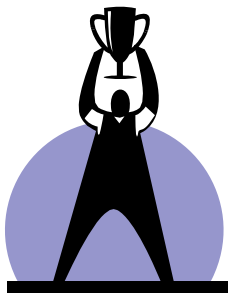
During our annual User's Conference in March, CPU surveyed the attendees regarding the overall experience, the presentations, and suggestions for future conferences. Thank you to those who filled out the evaluations online. Your feedback will help us plan next year's conference.



## CPU Thanks Our 2010 Conference Sponsors



**Panasonic Scanners**



## CPU's MVP of the 1st Quarter 2010 Award Winner

CPU would like to congratulate Kristinea Cotteen on winning the Most Valuable Player award for the first quarter of 2010!

## CPU Sells InteGreat EHR System to Joe Schendel and Paula Hanig, Owners of Provider Support Services

### Joe Schendel of Provider Support Services



Provider Support Services, a large billing service in Montana, has extended client service possibilities to a new level. We have accomplished managing practices for a number of different types of practices for many years. The strength of our association with CPU Medical Management is that we can manage our primary functions by exception and we have a solid base of support from our software provider.

When we start to deploy InteGreat EHR we are anticipating the same superior service levels we have received from our Practice Management Solution.

Now our practices can make the decision to add Electronic Medical Records to their processes. By selecting InteGreat EHR, our practices will immediately receive the following:

- All Patient Demographics and Appointments will automatically move from MED/FM to InteGreat EHR
- All "Back Loading" of procedure and diagnosis information will also copy from MED/FM to InteGreat EHR
- Upon Check Out, Procedures and Diagnosis information will download to MED/FM from InteGreat EHR
- Additional functions like e-prescribing, pre - authorizing, automated patient reminder calling, and Patient Portals will be available

InteGreat EHR has the same consistent look and feel that MED/FM has and the people at MED3000 are super to work with. This will be a big win for our business and for our Clients.

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#### CPU VISIONS

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